



ECTS Learning Agreement

Study Semester “International Business and Digital Transformation”

| Start of Study | duration of study: | |
|--|--------------------|------------|
| summer starter: (march/april) | 1 semester | 2 semester |
| winter starter: (september/october) | 1 semester | 2 semester |

Name of Sending
Institution (for exchange
students only):

Name of Receiving
Institution:

Environmental Campus Birkenfeld
Trier University of Applied Sciences

Student Information

First name:

Family name:

Date of birth:

Place of birth:

Sex:

Nationality:

Current address

(we need your complete
address including
street, ZIP code, city
name and country):

Telephone:

E-Mail:



**Details of the proposed Study Program abroad – please select your Modules
(a maximum of 30 ECTS)**

| Title of Module (<i>Winter Semester</i>) | Selection | ECTS credits |
|---|-----------|--------------|
| Fundamentals of Sustainable Business & Circular Economy | * | 10 ECTS |
| Management of Non-Governmental Organizations | | 5 ECTS |
| German Language and International Business Culture | | 5 ECTS |
| Ethics and Society | | 5 ECTS |
| Intercultural Communication | | 5 ECTS |
| Scientific Methods and Concepts | | 5 ECTS |
| International Law and International Economic Policy | | 5 ECTS |
| Accounting and Finance II | | 5 ECTS |
| Social Media and Crisis Communication | | 5 ECTS |

*** Compulsory Modules = Total of 20 ECTS**

| Title of Module (<i>Summer Semester</i>) | Selection | ECTS credits |
|--|-----------|--------------|
| Fundamentals of Entrepreneurial Management | * | 5 ECTS |
| Sustainable Digitalization | | 5 ECTS |
| Sustainable Development Goals | | 5 ECTS |
| German Language and International Business Culture | | 5 ECTS |
| International Marketing and Digital Business | | 5 ECTS |
| Consumer Culture and Strategic Marketing | | 5 ECTS |
| Accounting and Finance I | | 5 ECTS |
| Sustainable Waste and Waste Water Treatment Technologies | | 5 ECTS |
| Artificial Intelligence - Ethical and Legal Aspects | | 5 ECTS |

*** Compulsory Modules = Total of 20 ECTS**

Student's signature:

Date:

Sending Institution

We confirm that this proposed program of study is approved.

Signature

Signature

Date:

Departmental coordinator:

Institutional coordinator:



Additional Information to ECTS

ECTS is a standardized system of credit transfer developed by the European Commission and designed to ease the accreditation of studies completed at a partner university abroad by the home university.

A learning agreement will give the student the advantage that his intended study program at the receiving institution and the accreditation of this program by the sending institution is guaranteed in advance.

Maximum amount of ECTS credits:

Per full academic year: 60

Per semester: 30

Per trimester: 20

ECTS-grading Scale

| ECTS grade | Definition |
|------------|---|
| A | EXCELLENT – outstanding performance with only minor errors |
| B | VERY GOOD – above the average standard but with some errors |
| C | GOOD – generally sound work with a number of notable errors |
| D | SATISFACTORY – fair but with significant shortcomings |
| E | SUFFICIENT – performance meets the minimum criteria |
| FX | FAIL – some more work required before the credit can be awarded |
| F | FAIL – considerable further work is required |

Description of the Institutional Grading System

| Grades | German grade | Definition |
|-----------|-------------------|--|
| 1,0 – 1,5 | Sehr gut | VERY GOOD – excellent performance, far above average |
| 1,6 – 2,5 | Gut | GOOD – significantly above the average |
| 2,6 – 3,5 | Befriedigend | SATISFACTORY – average performance |
| 3,6 – 4,0 | Ausreichend | SUFFICIENT – below average, some shortcomings |
| 4,1 – 5,0 | Nicht ausreichend | FAIL – no longer meeting minimum requirements |