



## ECTS Learning Agreement

### Study Semester "International Business and Digital Transformation"

#### Period of Study

March – July 2021 [1 Semester]	March 2021 – February 2022 [2 Semester]	October 2021 – February 2022 [1 Semester]

Name of Sending  
Institution:

---

---

Name of Receiving  
Institution:

Umwelt-Campus Birkenfeld  
(Hochschule Trier)

#### Student Information

First name:

---

Family name:

---

Date of birth:

---

Place of birth:

---

Sex:

---

Nationality:

---

Current address

[we need your *complete*  
address including street,  
ZIP code, city name and  
country]:

---

---

---

---

Telephone:

---

E-Mail:

---



**Details of the proposed Study Program abroad – please select your Modules  
(a maximum of 30 ECTS)**

Title of Module <i>(Winter Semester)</i>	Selection	ECTS credits
Fundamentals of Sustainable Business & Circular Economy	*	10 ECTS
Management of Non-Governmental Organizations		5 ECTS
German Language and International Business Culture		5 ECTS
Ethics and Society		5 ECTS
Intercultural Communication		5 ECTS
Scientific Methods and Concepts		5 ECTS
International Law and International Economic Policy		5 ECTS
Accounting and Finance II		5 ECTS
Social Media and Crisis Communication		5 ECTS

**\* Compulsory Modules = Total of 20 ECTS**

Title of Module <i>(Summer Semester)</i>	Selection	ECTS credits
Fundamentals of Entrepreneurial Management	*	5 ECTS
Digitalization		5 ECTS
Sustainable Development Goals		5 ECTS
German Language and International Business Culture		5 ECTS
International Marketing and Digital Business		5 ECTS
Consumer Culture and Strategic Marketing		5 ECTS
Accounting and Finance I		5 ECTS

**\* Compulsory Modules = Total of 20 ECTS**

Student's signature:

Date:

**Sending Institution**

We confirm that this proposed program of study is approved.

Signature

Departmental coordinator:

Signature

Institutional coordinator:

Date:



## Additional Information to ECTS

ECTS is a standardized system of credit transfer developed by the European Commission and designed to ease the accreditation of studies completed at a partner university abroad by the home university.

A learning agreement will give the student the advantage that his intended study program at the receiving institution and the accreditation of this program by the sending institution is guaranteed in advance.

Maximum amount of ECTS credits:

Per full academic year:	60
Per semester:	30
Per trimester:	20

## ECTS-grading Scale

ECTS grade	Definition
A	EXCELLENT – outstanding performance with only minor errors
B	VERY GOOD – above the average standard but with some errors
C	GOOD – generally sound work with a number of notable errors
D	SATISFACTORY – fair but with significant shortcomings
E	SUFFICIENT – performance meets the minimum criteria
FX	FAIL – some more work required before the credit can be awarded
FX	FAIL – considerable further work is required

## Description of the Institutional Grading System

Grades	German grade	Definition
1,0 – 1,5	Sehr gut	VERY GOOD – excellent performance, far above average
1,6 – 2,5	Gut	GOOD – significantly above the average
2,6 – 3,5	Befriedigend	SATISFACTORY – average performance
3,6 – 4,0	Ausreichend	SUFFICIENT – below average, some shortcomings
4,1 – 5,0	Nicht ausreichend	FAIL – no longer meeting minimum requirements